

<b>WOSB</b> <small>Women-Owned Small Business</small>	<b>WBENC</b> <small>Women's Business Enterprise</small>	<b>NMSDC</b> <small>Minority Business Enterprise</small>	<b>ISO 9001</b> <small>Quality Management</small>	<b>CMMI L3</b> <small>Process Maturity</small>	<b>GSA MAS</b> <small>Schedule 54151S</small>	<b>8(a)</b> <small>Certification Pursuing</small>
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### COMPANY OVERVIEW

With 20+ years of enterprise delivery at Apple, Freddie Mac, Verizon, and Wells Fargo, Sapot Systems brings commercial-scale execution and CMMI L3 compliance maturity to federal prime subcontracting engagements. A certified WOSB, WBENC, and NMSDC IT firm founded in 2003, headquartered in Sterling, VA – delivering cloud modernization, ServiceNow, full-stack engineering, UX/UI, and data analytics through **senior engineers averaging 10-20+ years** of hands-on delivery. Our ISO 9001 and CMMI L3 credentials mean every deliverable is auditable, repeatable, and on schedule – the compliance posture primes demand. Active GSA MAS vehicle enables fast, compliant teaming agreements.

### WHY PRIME CONTRACTORS PARTNER WITH US

- ▶ **Set-aside trifecta.** WOSB + NMSDC + 8(a) pursuing – maximize your small business subcontracting credits in a single teaming agreement.
- ▶ **No management burden.** Senior-only team (10-20+ yrs avg.) performs independently with zero hand-holding.
- ▶ **Compliance-ready.** CMMI L3 + ISO 9001 means our deliverables pass your QA gates the first time.
- ▶ **Proven commercial scale.** Apple, Tesla, Freddie Mac, Verizon – we've shipped at enterprise scale.
- ▶ **Full-spectrum coverage.** Cloud + ServiceNow + UX + DevSecOps + Data – one sub, multiple workstreams.
- ▶ **Fast teaming agreements.** GSA MAS 54151S primes us for rapid, compliant award.
- ▶ **20+ yrs ServiceNow.** ITSM, CMDB, custom apps, governance – rare depth most subs lack.
- ▶ **No surprises.** CMMI L3 delivery means you get what was scoped, when it was scoped.

### CONTRACT & TEAMING VEHICLES

- ▶ **GSA MAS 54151S** 47QTC25D00E2
- ▶ **WOSB Sole Source** Eligible
- ▶ **Teaming Agreements** Prime sub-teaming ready
- ▶ **8(a)** Pursuing
- ▶ **WBENC Corporate** Supplier Program
- ▶ **NMSDC Corporate** Supplier Program

### NAICS CODES

541511 – Custom Computer Programming  
 541512 – Computer Systems Design  
 541519 – Other Computer Related Services

### CORE CAPABILITIES

#### Modernization & Cloud Engineering

- ▶ Legacy system & microservices modernization
- ▶ AWS & Azure migration, IaC, platform engineering
- ▶ DevSecOps, CI/CD, zero-downtime deployments
- ▶ Experienced operating in high-compliance, regulated environments

#### ServiceNow Platform Engineering

- ▶ ITSM, CMDB, workflow automation
- ▶ Custom app development & third-party integrations
- ▶ Architecture reviews, governance, and upgrades
- ▶ We embed directly into your team – no ramp-up, no oversight needed

#### Full-Stack Application Engineering

- ▶ Java, Spring Boot, .NET, Node.js, Python
- ▶ GraphQL, REST APIs, high-volume microservices
- ▶ Angular, React, Vue – enterprise front-end delivery
- ▶ HIPAA-aligned architecture – security and compliance built in from day one

#### CMS Modernization

- ▶ Magnolia, AEM, WordPress, headless CMS
- ▶ Content architecture, migration & governance
- ▶ API-driven content delivery at enterprise scale

#### UX/UI & Accessibility Engineering

- ▶ Section 508 / WCAG 2.1 AA compliance
- ▶ Design systems, component libraries & UI platforms
- ▶ Enterprise accessibility is our baseline – 508-ready for federal engagements

#### Data Engineering & Analytics

- ▶ Business Intelligence Modernization services including federal reporting automation, self-service analytics, dashboard modernization, dynamic security management, usage analytics, governance, monitoring, and auditing.
- ▶ Upgrade and modernization support for SAP BusinessObjects, Tableau, and Power BI including pre-upgrade validation, readiness assessments, impact analysis, dependency mapping, security management, monitoring, and recovery planning.
- ▶ End-to-end Business Intelligence migration services across SAP BusinessObjects, Crystal Reports, SAC, Tableau, and Power BI using reusable accelerators, automated assessments, validation frameworks, and reporting conversion methodologies.

### REPRESENTATIVE ENGAGEMENTS

#### Freddie Mac

##### *Loan & Contract Modernization*

Modernized a legacy recalculation platform into a CMMI-governed, cloud-native microservices architecture – regulated financial environment, audit-ready documentation, high-compliance delivery aligned to federal standards.

#### Apple

##### *Battery & Health Monitoring Platform*

Delivered async, high-throughput telemetry APIs monitoring battery, firmware, and device health across the Beats hardware line – real-time ingestion across mobile, desktop, and cloud at production scale.

#### Tesla

##### *Agent Python Pricing Platform*

Built Python/Django/GraphQL APIs powering lexicon generation for Tesla's pricing services – improving reliability and integration consistency across dependent downstream systems.

#### Wells Fargo

##### *Income Review Calculator (IRCL)*

Engineered loan eligibility calculation engines across auto, mortgage, and personal lending within one of the most heavily regulated financial environments in the US – OCC and CFPB-aligned, audit-ready delivery at production scale.

#### Verizon

##### *Digital Sales & Upgrade Platform*

Built and sustained customer-facing device upgrade flows – improving conversion rates, reliability, and end-to-end user experience at scale.

#### Northern Trust

##### *Accounting Transformation*

Resolved high-stakes financial exceptions across global client portfolios in a tightly regulated institutional environment – improving reconciliation accuracy and operational integrity across pricing, expense, and securities transactions.

#### Express Scripts

##### *Pharmacy Benefits Platform*

Enhanced user-facing healthcare app for claims, prescriptions, and pharmacy search – improving accessibility, usability, and customer satisfaction.

#### PIMCO

##### *Beacon Regulens Analytics*

Python + AWS S3 pipelines delivering real-time financial analytics to executive dashboards – improving data quality and decision velocity.

### Ready to team? Let's talk.

#### POINT OF CONTACT

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